

## Frequently Asked Questions:

### **1. Which features of your model home are standard and which require an additional investment?**

This question is important for setting a limit of expectations right from the start. Not all features we have available are “standard” in the base price of a Kaye home. Anything considered an additional investment is on top of the base price. Please keep in mind that each Kaye Signature packages Home or Kaye Designer Home package includes certain standard features. Most Kaye Custom Homes also come with standard features, however, this will be discussed in further detail with your New Home Counselor. To learn more please contact us at 239.434.KAYE.



### **2. Does the price include landscaping?**

While the home’s interior features are often the topic of conversation, it’s easy to overlook the land the house sits on. Each Kaye home has different landscaping options and to learn more please contact us directly.

### **3. What can I customize?**

Before the master plan is authorized and we still are in the design portion of the construction process we are able to accommodate most customizations to fit your needs. However, after the start of construction we might be limited to what can be customized.

## **4. Do your homes come with warranties?**

Yes, each Kaye home come with our 2-10 home buyers warranty for up to 10 year. Please give us a call to learn more.

## **5. What is the typical build timeline?**

It's very difficult to give an exact date for when a new home will be completed. Work is affected by weather, supply deliveries, and the schedules of multiple craftsman. However, we will let you know from the start how long your project should take and timeline can be narrowed once a floor plan is chosen and you as a client communicates with us in a timely manner.

## **6. How do you handle problems that come up during the construction process?**

There are a lot of moving parts in getting a home built and snags pop up, but you don't want to be kept in the dark when complications arise that may affect the completion date of your home and that's why we have a dedicated team that can help answer any question, concerns or issues that come up.

## **7. Do you have references?**

Online reviews are a great way to gauge our overall reputation as a builder, however we at Kaye Lifestyle Homes would be able to provide you with names and numbers of some past clients that you can talk to about their experience and our process.

## **8. Are you currently offering special financing plans or incentives?**

Yes, to learn more about the incentives we provide please sign up for our newsletter to be the first to know through our website.

## **9. What happens if I want to terminate my contract?**

Most home buyers don't enter into contract on a new home with the intention of terminating, but complications do arise. We have termination policies that allow you certain privileges during a specific amount of time without penalty. Canceling after that may require financial compensation.